



## C.E.D.T.

CONFÉDÉRATION EUROPÉENNES DEL DÉTAILLANTS EN TABAC (G.E.I.E.)



## CEDT: A EUROPEAN TOBACCO SALES MODEL FOR THE FUTURE

The tobacco world is increasingly subject to stringent regulatory interventions, both with respect to production and distribution.

The Confederation recognises that the objective of health protection is an absolute priority. Nevertheless, it is convinced that, together with the institutions and production sector, it is possible to choose a path that leads to aware adults consuming a specific product, such as tobacco.

This path was built by our national organisations in their respective countries by safeguarding a system based on the exclusive attribution of licenses or authorisations for the sale of tobacco products and their by-products.

This sales system guarantees:

- quality control for products;
- compliance with health standards and standards required by the EU;
- fiscal control;
- compliance with standards for the prohibition of sales to minors;
- product traceability.

Our points of sale in Italy, France, Spain, Austria, Greece and Hungary are consistently monitored by financial and customs administrations and are true legal safeguards with respect to the circulation of manufactured tobacco, as this prevents products originating from the illegal market being sold via legal sales channels.

Our sales networks are therefore a guarantee and a legacy that must not be weakened by useless, demagogic rules that risk deconstructing the system and opening doors to contraband and counterfeiting. Our business is run by prepared professionals who are aware that they carry out a fundamental role, based on a loyal relationship with the state that trusts in their expertise to sell products, which cannot and must not be provided wholesale in an uncontrolled manner.

And therefore, we defend the value of our distribution network and we promote it as an entity that is relevant to the rest of Europe and those who care about the health of their citizens without forgetting about revenue.

**We want a smooth relationship with institutions, parties, manufacturers, public opinion and mass media all over Europe in order to move away from the concept of ghettoization that stems from a lack of knowledge of our industry and the reality in which we work rigorously and with integrity.**

Per Contact us at [info@cedt.eu](mailto:info@cedt.eu) to get to know us better and learn more about us.